



# Why Brands Are Frustrated with 3PLs

## Rising Costs

Unpredictable shipping costs are a top concern.

## Inefficiencies

Delays due to inefficient fulfillment processes and poor delivery performance.

## Lack of Flexibility

Brands struggle to scale fulfillment during demand surges.

## Just a Number

Brands are treated with a one-size-fits-all approach, lacking personalized support and service.

# Why GoBolt Exists...



## Predictable Costs

No fuel surcharges or hidden fees, and transparent pricing designed for scalability.

## Operational Simplicity

An end-to-end partner that will pick, pack, ship, and deliver while prioritizing speed, costs, sustainability, and quality.

## Scalable Solutions

Flexible, data-driven solutions that grow with your brand — peak season or not.

## Customized Service

Tailored solutions with dedicated support, ensuring you're never just a number.



# GOBOLT OVERVIEW

# Logistics, Simplified.

**11.5M+**

Items fulfilled and delivered annually

**40%**

Volume delivered via electric vehicles in 2024

**4.6/5**

Stars across 15k+ reviews on Google

**12**

Warehouses across North America

**350+**

Brands served across Canada & the U.S.

**0%**

GoBolt Parcel's fuel surcharge

 **GoBolt's deliveries are carbon neutral**

Coverage Across Major Metros in Canada and the US



# Award Winning Services

GoBolt offers a simplified, sustainable and modern logistics solution, and it's being recognized.



**2024:** Forbes 30u30 Award



**2024** Overall SupplyTech Solution of the Year  
**2023:** Last Mile Innovation of the Year

**50**

Technology **Fast 50**  
2024 CANADA ENTERPRISE—INDUSTRY LEADERS **WINNER**  
**Deloitte.**

**2024, 2023, 2022:** Deloitte Technology Fast 50, Technology Fast 500



**2024:** Top Last Mile Company, USA



**2024:** Top Logistics Company



CB Insights Retail Tech 100



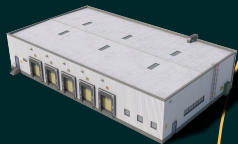
# Innovative Technology

Driver App, Routing, Order Management



## Warehousing

Store, Pick, Pack



## The GoBolt Advantage

## Reverse Logistics

Receive, Inspect, Return



## Sustainable Delivery

Parcel + Big & Bulky



We are experts in fulfillment  
and sustainable last mile  
delivery

Johnson & Johnson

ZARA



boohoo





# LAST MILE DELIVERY

# Last Mile Services

**Local Next-Day Shipping**

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**Air & Ground Skip**

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**US, Canada and Cross-Border**

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**Real-Time Tracking**

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**Proof of Delivery**

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**No Fuel Surcharge on GoBolt Parcel**

## Small Parcel

We will pick up, consolidate, sort, and deliver your small packages.



## Big & Bulky

Heavy and hard-to-handle items like furniture, appliances, and fitness equipment are our speciality.



**To-the-Door, Threshold, Room of Choice & White Glove Services**

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**Appointment Booking**

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**Real-Time Tracking**

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**Signature and Proof of Delivery**

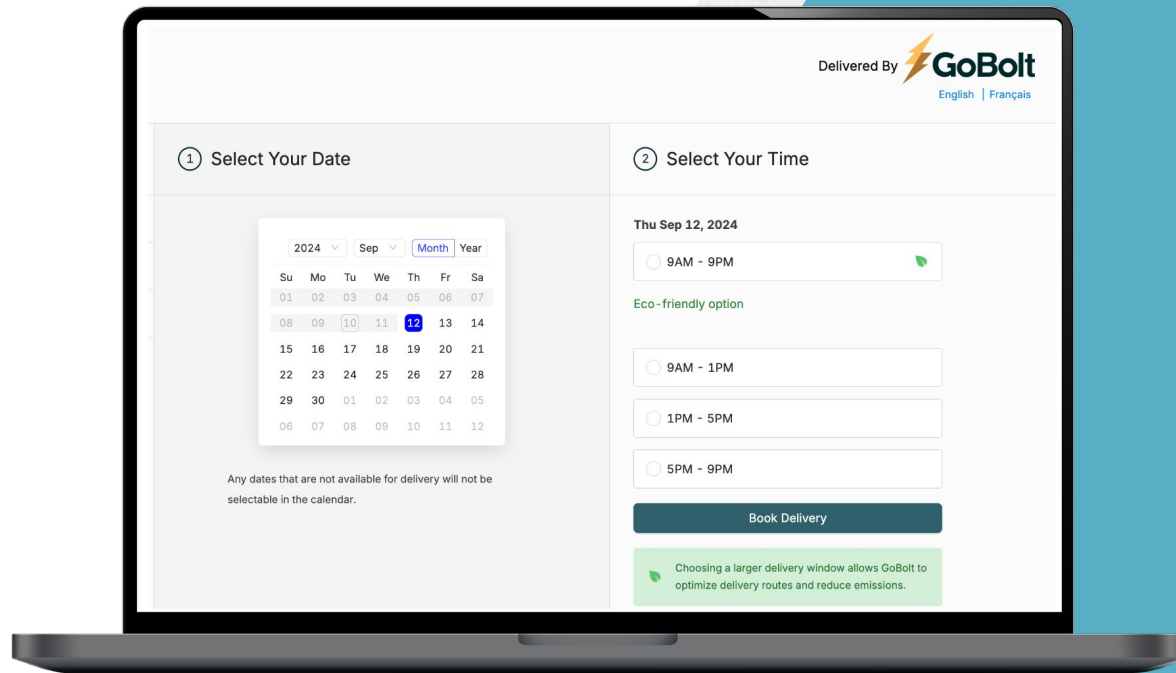
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**Returns Processing**



# Appointment Booking

- Shoppers can select a condensed delivery window on a day that is convenient for them.
- Shoppers can adjust their delivery address up until the route begins, offering flexibility and reduces failed deliveries.



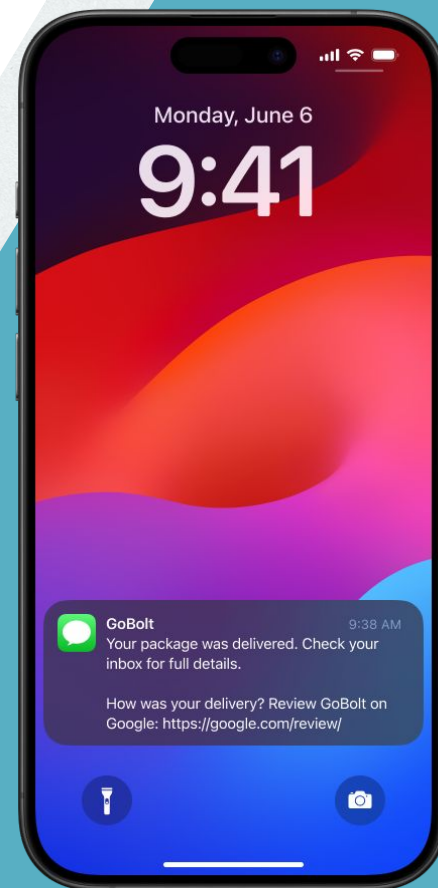
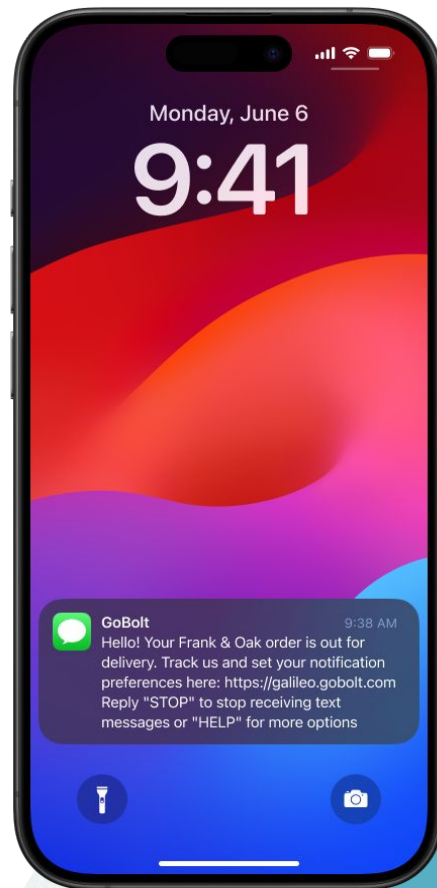


# Customer Journey: SMS Communication

Our real-time tracking app makes it easy for shoppers to track every step of their package's journey

Shoppers will receive notifications when:

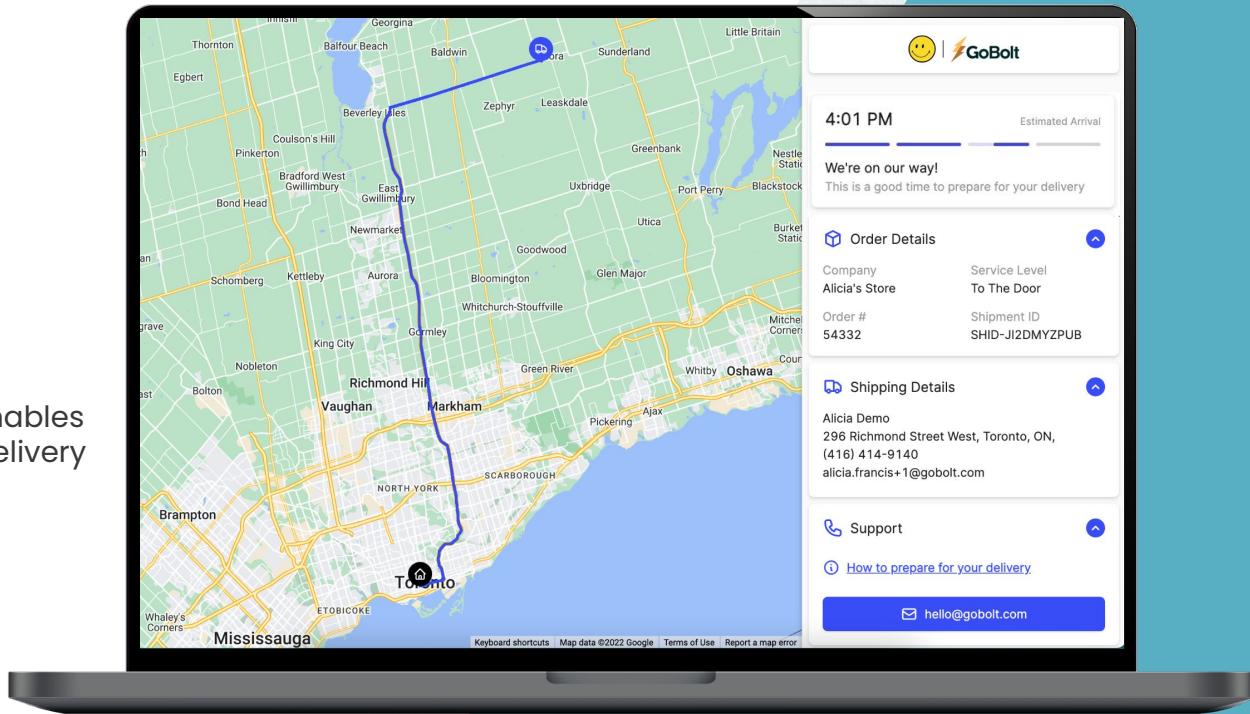
- The order is out for delivery
- They are the next stop
- The delivery is completed





# Real-time delivery tracker

Our real-time tracking application enables shoppers to see *exactly* when their delivery will arrive.





# SUSTAINABILITY



# Leading the Charge on EV Last Mile

- Nearly 40% of all last mile deliveries are conducted by an EV in 2024
- Purpose built technology supporting a growing EV fleet of trucks, vans, sedans and ebikes
- Emissions Calculator for carbon sequestration and emissions avoided insights



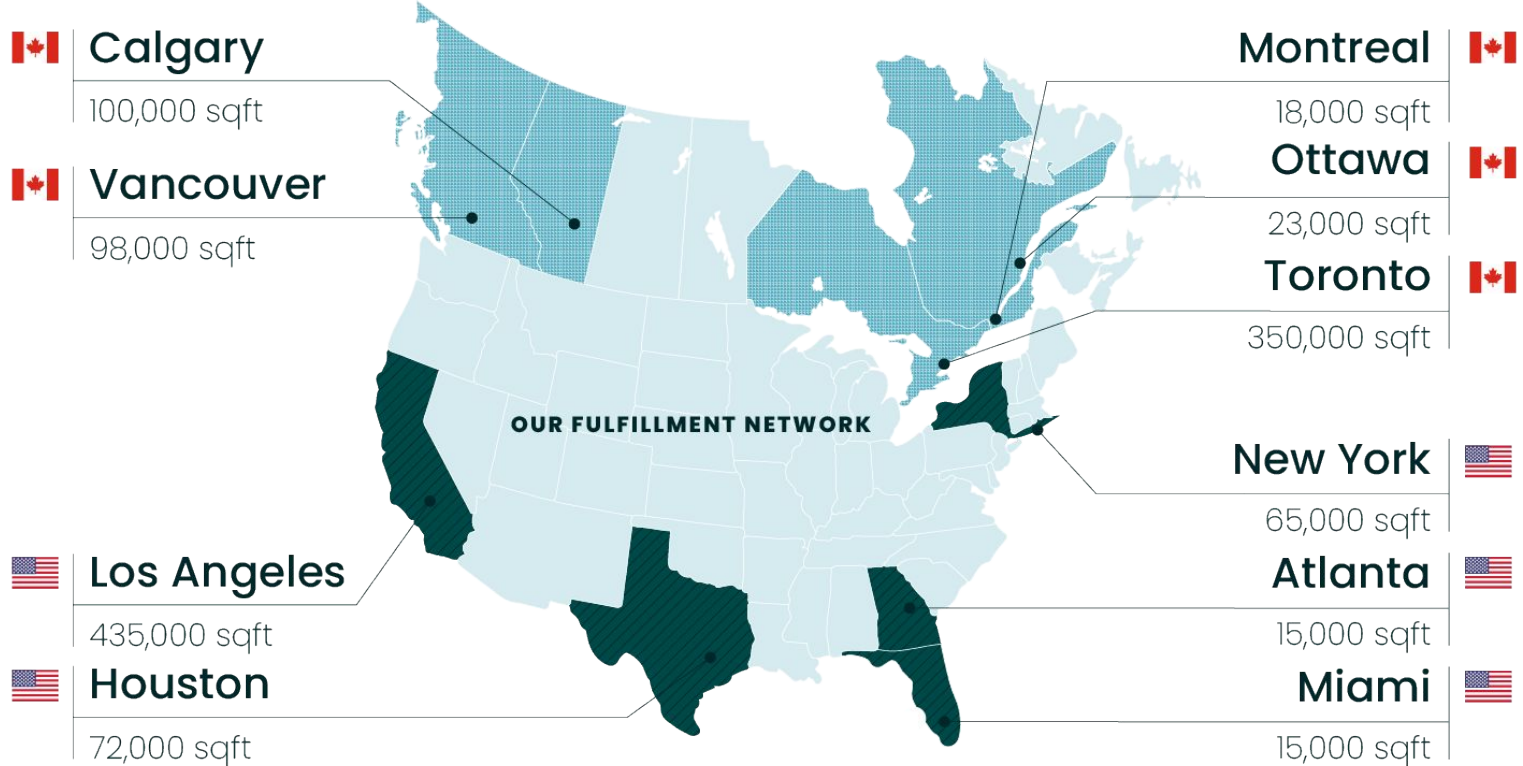


# FULFILLMENT





# GoBolt's Fulfillment Network



# GoBolt Fulfillment

## Connect

1



Integrate your ecommerce platform, ERP or order management system.

## Store

2



Send your inventory to our network of strategically placed and secure fulfillment centers.

## Pick and Pack

3



Orders placed before 1 pm local time are picked, packed & shipped the same day.

## Same-Day Shipping

4



Orders are shipped the same day using your preferred carriers and our competitive rates.



# Optimized Shipping

With GoBolt, you'll gain access to an intelligent rate shopper, with competitive shipping rates from our preferred carriers.


## 2 Select Carrier and Service Signature Required

[Default Rates](#) [Custom Rates](#)

RECOMMENDED CIRRO CANADA DOMESTIC ECONOMY EAST

<input type="radio"/>	<b>PARCLL</b> E-commerce Shipping Solution	CIRRO CANADA DOMESTIC ECONOMY EAST \$7.42   - days	<input type="radio"/>	<b>UPS</b>	UPS STANDARD \$14.44   4 days
<input type="radio"/>	<b>CANADA POST</b>	CANADA POST EXPEDITED PARCEL \$14.91   6 days	<input type="radio"/>	<b>CANADA POST</b>	CANADA POST REGULAR PARCEL \$18.88   8 days
<input type="radio"/>	<b>FedEx</b>	FEDEX COURIER GROUND \$21.88   4 days	<input type="radio"/>	<b>FedEx</b>	FEDEX COURIER EXPRESS SAVER \$23.93   7 days
<input type="radio"/>	<b>UPS</b>	UPS EXPEDITED \$25.20   1 day	<input type="radio"/>	<b>UPS</b>	UPS EXPRESS SAVER \$26.80   1 day



# RETURNS PROCESSING



# Returns Processing in Action

Take a look at our returns process powered by GoBolt





# SUCCESS STORIES



S O L G A A R D

## Section 321 Fulfillment

### The Problem

As Solgaard grew, they needed a logistics partner to scale fulfillment while ensuring efficient, cost-effective cross-border shipping for US and Canadian shoppers.

### Our Solution

GoBolt implemented a scalable strategy for Solgaard, leveraging Section 321 & direct injection to streamline cross-border fulfillment. This enabled consistent 5-day delivery times, supporting Solgaard's growth while optimizing shipping costs & capitalizing on duty drawback.

**\$1M+**

Money saved thanks to duty drawback through Section 321

**5 Days**

From order placed to the delivery arriving at the shopper's door





# GoBolt HOLT RENFREW

## Sustainable Last Mile Delivery

### The Problem

Holt Renfrew set an ambitious science-based target to reduce their Scope 3 emissions by 28% by 2030, but needed a last mile partner to help them drastically reduce their emissions.

### Our Solution

Utilizing GoBolt Parcel, powered by a fleet of electric vehicles, Holt Renfrew began making carbon-neutral deliveries in their key markets, including Calgary, Toronto, Vancouver, and Montreal.

**23,000**

Deliveries completed  
by an EV

**20 tonnes**

of CO2e avoided in the  
first 9 months







## Sustainable Last Mile Delivery

### The Problem

This apparel brand was looking to optimize their last mile delivery operations to meet their sustainable shipping goals and Scope 3 emissions targets.

### Our Solution

Our sustainable last mile solution, powered by a fleet of electric vehicles, enabled them to introduce carbon-neutral deliveries in key urban markets, including Calgary, Toronto, Vancouver, Ottawa, and Montreal.

Scaled weekly EV  
delivery volume to

**60%**

Emissions avoided in  
the first 7 months:

**123.16**

tco2e





## Fulfillment & Returns

### The Problem

This brand had a growing need for an integrated solution that could efficiently manage their ecommerce fulfillment, streamline technology integrations, and manage their returns while they scaled order volumes exponentially.

### Our Solution

The impact of working with GoBolt was swift and significant. The brand was able to accelerate their order fulfillment time, improve returns management, and enhance shopper support, all while scaling.

**77%**

Reduction in average  
order fulfillment time

**2,000,000**

Units shipped since  
2022



## Fulfillment & Shipping

### The Problem

Our brand partner was facing the dual challenge of managing skyrocketing order volumes while carrier costs continued to eat into their bottom line. The need for improved operational efficiency became urgent.

### Our Solution

By partnering with GoBolt, they reduced costs and optimized their fulfillment network, ultimately bringing inventory closer to their shoppers while streamlining operations across 5 new fulfillment centers.

**530%**

Growth in order volume  
from 2022-2023

**-34%**

Reduction in carrier  
costs





**Thank you**